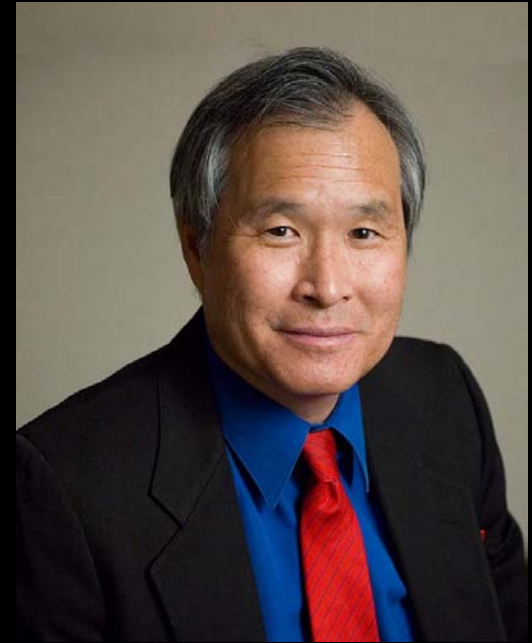


Biography



Dr. Harold Wong

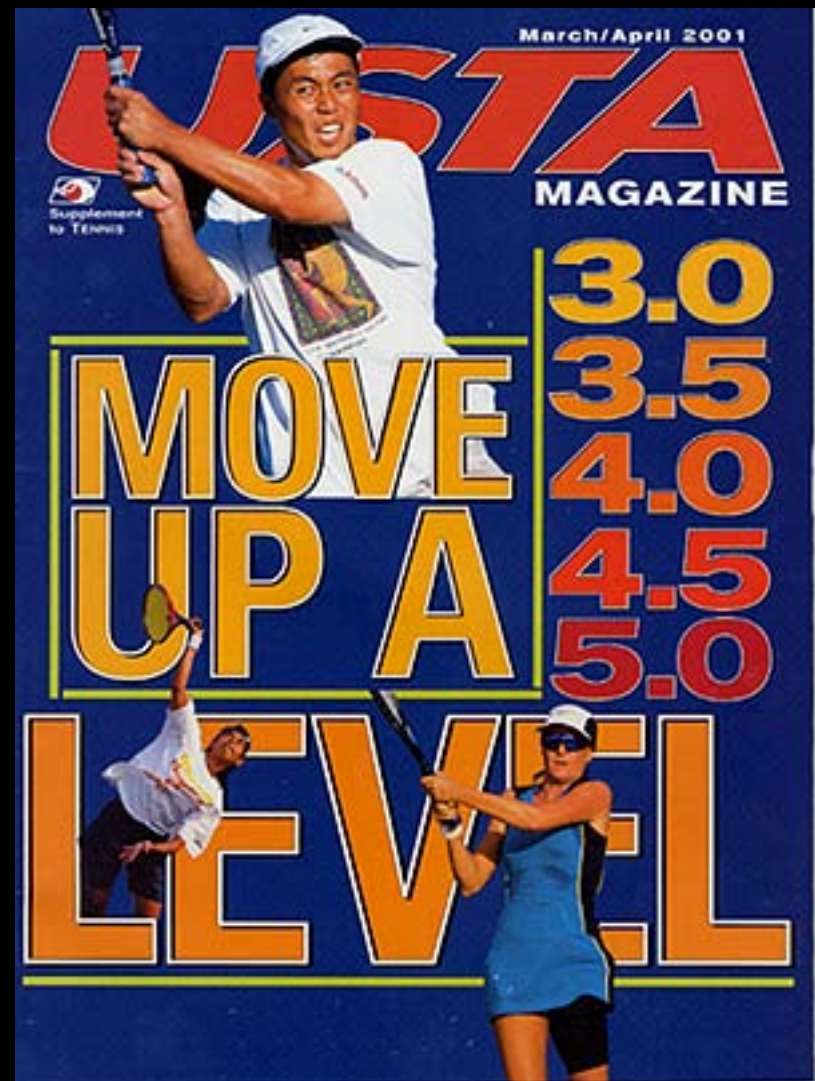
(480) 706-0177

haroldwong1@yahoo.com

Dr. Wong makes you a winner!



Top 10 in U.S. at 2000 Nationals



Ryu Iwai, on Harold's team was recruited after 10 years of retirement, trained, and made it to cover of Tennis Magazine

Women can be big winners in Real Estate with Dr. Wong!

Liz Smith & Harold
Wong, gold medalists
at the Club Med
World Amateur
Mixed Doubles
Championships,
America zone
(covering N. Central,
and S. America), held
in Mexico





Billie Jean King, first woman pro athlete to earn \$100,000/year and founder of Women's Pro Tennis



Andre Agassi, one of only 5 male tennis players to have won the career Grand Slam (all 4 major championships)

With the Right Coach, Anything is Possible!

What top Business and
Real Estate Leaders say about
Dr. Harold Wong

Patti Leonard

10645 N. Tatum Blvd., Suite 200, #291

Phoenix, AZ 85254

Dr. Harold Wong
4568 W. Dublin
Chandler AZ 85226

Dear Dr. Wong,

I had the good fortune to hear your presentation at the Independent Insurance Agents of Greater Phoenix luncheon in March. I was so pleasantly surprised at how you were able to make the topic regarding taxes, which most people avoid, into something interesting and informative.

I also know from speaking to others in attendance that they thoroughly enjoyed listening to you and appreciated the obvious amount of time and effort into tailoring it to the needs of the audience. I share the information with my customers on a regular basis and it is received with interest.

Thank you.

Sincerely,


Patti Leonard



Dr. Harold Wong
Mortgage Loans and Tax Education
4725 N. Scottsdale Road Suite 110
Scottsdale, AZ 85251

Dear Harold,

Thank you very much for appearing at our John Hall And Associates weekly sales meeting yesterday.

Since I have known you over the years through the Scottsdale Chamber of Commerce I was anticipating a fine presentation of information, and you far exceeded our expectations. The tax review for investor clients was extremely valuable and I know that my associates in the office appreciated the deeper look into our opportunities to offer new ideas and possible solutions to our customers. Many of our clients have a high net worth and when we can suggest strategies, along with their personal accountant's approval, it results in a savings of monies for them and higher sales returns for us.

The mortgage information was also timely as rates are very attractive at this time and our transferring executive buyers and first time purchasers need to be informed of the best programs which are current and suitable.

I especially appreciated the examples you gave of a client's possible entry of funds into a special IRS designated account which offered him an opportunity to save extra monies for himself and perhaps his future heirs.

Thank you again for a stimulating and enjoyable morning.

Sincerely,

Helen Pugh, President of Luxury Homes Division
Chairman
John Hall and Associates Scottsdale Office
9366 East Raintree Drive, Suite 101
Scottsdale, AZ 85260



Harold Wong
Northwest Mortgage Corp
4725 N. Scottsdale Rd. #110
Scottsdale, AZ 85251

Dear Mr. Wong,

Thank you so much for taking time from your busy schedule to address the Phoenix Association of Realtors Westside Marketing Breakfast.

Your comments really reach those agents who like to think "outside the box". Creative tax strategies are not what we normally hear so your ideas really got people thinking. Hopefully it will motivate many of our agents to attend your 1 hour educational class.

Again, thank you for your time and your commitment to our real estate industry.

Respectfully,

Ray Evans
Speaker Coordinator, PAR Westside Marketing Breakfast

3400 W. Dunlap, #115
Phoenix, AZ 85021
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20241 N. 87th Ave., #A-1
Glendale, AZ 85308
Office: (623) 962-3000
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12940 Meeker Blvd., #119
Sun City West, AZ 85375
Office: (623) 214-3340
Fax: (623) 214-0040



...acher, CCIM, CIPS
Commercial Investment

State A-1
1420
1994
...web.com

... Wong
... Dublin St.
... er, AZ 85226

... Presentation to Scottsdale Association of REALTORS®
Commercial Marketing Session

Dear Dr. Wong:

On behalf of the members of the Commercial Marketing Session of the Scottsdale Association of REALTORS® I thank you for your excellent presentation. You were able in a brief time to cover a breadth of material in a clear and understandable manner.

The members surely received full value for their investment in the meeting. We strive to provide the best possible information in a timely manner. We aim to have our members leave our meetings with knowledge they can use to better serve their clients and themselves. You indeed helped us meet our objectives.

I do appreciate your adjusting your presentation so it was on target for our members. This is a challenge you handled well.

Thank you again for your time in preparation and your presentation.

Sincerely,

Doug Groppenbacher, CCIM, CIPS
Associate Broker

Chairman, Commercial Marketing Session
Scottsdale Association of REALTORS®



WESTFORD COLLEGE

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PHONE 602-995-9000 FAX 602-995-9003



Women's Council of
REALTORS[®]

Dr. Harold Wong
4568 W. Dublin
Chandler, AZ 85226

Dear Harold,

I am writing this letter to let you know how much I appreciate your recent presentation, *Tax Issues Affecting Real Estate Agents and Their Clients*. Westford College is always striving to provide the finest real estate education available and the fine job you did reflects well on our business.

We received numerous positive comments from the students. Statements like "high caliber" and, "I learned things I never learned in real estate class before" are the kind of feedback we like to receive. One student commented that, "This is one of the most interesting and informative classes I have ever taken."

One of the students present is the owner of one of the larger, better known real estate brokerage companies in the west Phoenix area. His comment was that this was an excellent presentation that provided information that is as useful to the agents as to their clients.

In fact, your two presentations were so positively received, we featured your class on the cover of our March, 2003 Educator Newspaper which has a circulation of nearly 20,000.

Thanks again for the great class. Your enthusiasm and professional speaking skill coupled with the up to date information you present, make us look good. We look forward to you providing many more seminars here at Westford College.

Sincerely,

Andrew Israel
Director, Westford College

WCR WOMEN'S COUNCIL OF REALTORS[®]

TO: Dr. Harold Wong
840 N. Albert Dr.
Chandler, Ariz. 85226

FROM: Nancy Sharp, CRS, GRI, LTG.
Women's Council of REALTORS
1717 E. Morten Ave. #110
Phoenix, Ariz. 85020

Dear Dr. Wong,

Thank you so much for speaking at our Paradise Valley REALTOR Marketing Meeting in January. Your program was both informative and timely. From the comments I heard from those in attendance it was well received by all.

Many attendees stated that they received timely tips on tax strategies that they were not previously aware of and those tips will greatly help them in their upcoming tax preparation.

Your simple, yet humorous approach to teaching was delightful and the fact that you were not selling books, tapes and seminars as many others do, was a bonus.

We will definitely keep you on our speaker list for periodic speaking engagements and to give us useful updates on tax strategies.

Thank you again for your time and commitment to the real estate industry.

Nancy Sharp, President
Phoenix Chapter

